

Contracts Report - March 2018

Div.	Contractor	Current Total Contract Amount with Contingency	Proposed Total Contract Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference (btwn. FY17-18 and FY18-19)	Annual Difference (%)	Requested Action
SFHN/ BHS	Brainstorm Tutoring	\$ 1,358,843	\$ 1,150,875	\$ (207,968)	1/1/11-12/31/17 (7 years)	1/1/18-6/30/22 (4.5 years)	\$ 219,052	\$ 223,972	\$ 4,920	2.25%	Original Contract
<p>Purpose: The requested action is the approval of a new contract with Brainstorm Tutoring to provide academic tutoring and a mentoring program for children and youth 3 – 18 years old, who are San Francisco County residents, and enrolled in the Family Mosaic Project (FMP). FMP provides intensive case management and wrap-around services to children and families to reduce the risk of out of home placements. FMP staff make referrals to Brainstorm Tutoring as needed, who then matches referrals to the appropriate academic tutor, or to a mentor, depending on the need. This new contract is authorized under the selection type listed below, and is effective January 1, 2018. Brainstorm Tutoring has had an existing contract for these services which would be continuing under the contract for which DPH is requesting approval. Please note that the FY17-18 contract is six months for the period of January 1, 2018-June 30, 2018, or \$111,986. For comparison purposes, the full annual amount of \$223,972 is presented.</p> <p>Reason for Funding Change: The increase between Fiscal Year's represents the annual Cost of Doing Business (CODB) allocation.</p>											
<p>Target Population: Children and youth ages 3-18 years old who are San Francisco County residents and enrolled in the Family Mosaic Project (FMP).</p> <p>Service Description: The program provides academic mentoring in all subjects to children who have been identified to require additional assistance to achieve academic requirements. The program also provides mentoring, matching clients to the most appropriate mentor to support the client's emotional needs.</p> <p>UOS (annual): 2,800 Mentoring Hours at a cost of \$33 per hour; 2704 Tutoring Hours at a cost of \$51 per hour</p> <p>UDC (annual): 78 UDC in Mentoring and 78 UDC in Tutoring</p>											
<p>Funding Source(s): Family Mosaic Program capitation, SF General Fund and MHSA</p> <p>Selection Type: RFQ-13-2017: Specialty Mental Health Services (wrap-around, Family Mosaic Program, tutoring services)</p>											
<p>Monitoring</p>											
SFHN/ HHS	Positive Resource Center formerly AIDS Emergency Fund	\$ 9,939,205	\$ 4,404,297	\$ (5,534,908)	07/01/09 - 02/28/18 (8.75 years)	03/01/18 - 02/28/22 (4 years)	\$ 1,220,916	\$ 983,102	\$ (237,814)	-19%	New contract (for ongoing services)
<p>Purpose: The requested action is the approval of a new, multi-year, contract with Positive Resource Center (PRC) for the period of 03/01/18 - 02/28/22, for an annual amount of \$983,102 to provide Emergency Financial Assistance. These services were formerly provided by the vendor AIDS Emergency Fund (which has since merged with PRC). PRC was the only applicant, and was selected under the recently completed RFP 44-2017. The AIDS Emergency Fund was the previous vendor providing these services, so while the contract is new as a result of the solicitation process, the services are ongoing. The proposed term period of 03/01/18 - 02/28/22 is authorized under the RFP. The purposed annual funding amount is \$983,102. (Note: for comparison purposes, the annualized value of the previous contract is presented).</p> <p>Reason for Funding Change: The new contract is effective March 1, 2018. On an annual basis, the decrease reflects the elimination of two one-time carry forward funding sources allocated in FY16-17 only: General Fund savings of \$100,000 and Ryan White Part A funding of \$137,814. These previous one-time funds were used for one-time purposes.</p>											
<p>Target Population: Low-income San Francisco residents with a diagnosis of AIDS/HIV disabling disease, especially those who are at risk of becoming homeless or are marginally housed. Priority is reserved for San Francisco residents who are low-income and uninsured. Secondary priority is reserved for San Francisco residents who are low-income and are underinsured.</p>											
<p>Service Description: This contract provides Emergency Financial Assistance through both Emergency Assistance and Eviction Prevention Grants. The Emergency Assistance component provides grants for housing, utility bills, and medical expenses for clients. The Eviction Prevention component provides grants for clients who are facing imminent eviction or they are being offered imminent access to permanent affordable or subsidized housing, but either the total move-in costs exceeds the Emergency Financial Assistance grant of \$500 or the client has already fully accessed the grant of \$500 during the current fiscal year. All checks are remitted directly to the vendor of the client's choice. No payment is ever made directly to the client themselves.</p>											

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UDC (annual):											
UDC (annual)		1,300									
Funding Source(s):	Ryan White Part A										
Selection Type	RFP 44-2017 HIV Emergency Financial Assistance										
Monitoring											
SFHN/ HHS	Lutheran Social Services of Northern California	\$ 1,179,707	\$ 4,128,975	\$ 2,949,268	03/01/16 - 02/28/18 (2 years)	03/01/16 - 02/28/23 (7 years)	\$ 526,655	\$ 526,655	\$ -	0%	Contract Modification
<p>Purpose: This requested action is the approval of a contract modification with Lutheran Social Services of Northern California to extend the current contract term by five years from 03/01/16 - 02/28/18 (2 years) to 03/01/16 - 02/28/23 (7 years). This contract, which provides Representative Payee and Money Management Services, has previously been approved by the Health Commission. The proposed amendment exercises the options authorized under RFP 26-2015. Funding will continue to provide support under the non-medical case management service modality. There is no change in the annual amount of \$526,655.</p>											
Target Population:	Low Income San Francisco residents with disabling HIV/AIDS.										
Service Description:	This vendor provides financial services in support of its clients either by assigning the individual client a representative payee or by providing money management assistance. A Representative Payee works on behalf of a client, e.g. paying a client's rent directly to the landlord, thereby maintaining housing stability. Money management assistance is provided to the client to help the client both develop and structure a budget. All rent checks are remitted directly to the vendor. No payment is ever made directly to the client themselves.										
UDC (annual):	Financial Services Hours for Representative Payee and Money Management: \$526,655/11,220=\$46.94										
Funding Source(s):	Ryan White Part A										
Selection Type	RFP 26-2015 Representative Payee Services Targeting HIV Clients Living in San Francisco										
Monitoring											
SFHN/ BHS	Crestwood Behavioral Health	\$ 84,847,392	\$ 77,280,000	\$ (7,567,392)	10/1/08-6/30/18 (10 years)	7/1/18-6/30/23 (5 years)	\$ 13,708,000	\$ 13,800,000	\$ 92,000	0.67%	New Original Contract
<p>Purpose: The requested action is the approval of a new contract with Crestwood Behavioral Health, Inc. for the provision of long term care beds, mostly in locked facilities. This new contract is authorized under the selection type shown below, with the new contract effective July 1, 2018. Crestwood Behavioral Health, Inc. has had an existing contract for these services which would continue under the proposed new contract. Please note that the FY17-18 contract includes additional funding to support a new facility to be located at St. Mary's Dignity Health that will accept incarcerated individuals who are in the County Jail, or are returned to SF by Napa State Hospital but who require placement into locked psychiatric facilities to meet State law. Individuals who are incarcerated in the County Jail and meet the criteria for Misdemeanor Incompetent to Stand Trial (MIST) may not be retained in County jail beyond 60 days, and instead must be treated in a locked psychiatric sub acute facility until they are restored to competency, so that they may stand trial. This program, SF Healing Center, will be operated by Crestwood Behavioral Health and will be opening the week of April 5th. There are no other new facility locations in this contract.</p>											
<p>Reason for Funding Change: The increase reflects the annualized cost for the additional services to be provided at Dignity Health.</p>											

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Target Population:											
San Francisco Residents between 18 - 64 years with a severe mental illness, and/or with behaviors too severe to live independently or in an unstructured community program. Many of Crestwood's facilities are locked facilities. Some of the facilities operated by Crestwood are licensed Skilled Nursing Facilities, and these individuals will be at least 18 years of age, and in addition to mental illness, may also have medical problems and/or physical impairments requiring special needs that might include the use of wheelchairs, walker or cane; individuals may also have vision and/or hearing loss, or speech impairment. 1 The facility(s) will admit San Francisco residents primarily directly from acute psychiatric inpatient units at ZSFGH and SF County Jail.											
Service Description:											
Provide sub-acute psychiatric services licensed as Skilled Nursing Facility (SNF), Mental Health Rehabilitation Center (MHRC) and Residential Services in a community setting for clients from San Francisco experiencing a psychiatric crisis of such magnitude that it is unmanageable in the community or a less restrictive environment. These programs are provided primarily in locked settings and are accredited by the Commission of Accreditation for Rehabilitation Facilities (CARF). Crestwood's programs provide recovery-oriented mental health services designed to meet the needs of adults, older adults and transition age youth with severe and persistent mental health issues. Crestwood provides psychiatric services to those requiring intensive treatment programs with a high level of security and structure as well as clients living in the community requiring support and education to live independently.											
UOS (annual):											
Crestwood delivers services at 11 facility locations which translates to an estimated 77,496 bed days in total. The rates charged, depend on the level of care provided (facility license), e.g.: Skilled Nursing Facility, versus Institute for Mental Disorder (IMD), versus Residential Care Facility (RCF), and whether a specialty service is delivered. Rates range from \$116 per day for the lowest level of care to \$721 per day for the highest.											
UDC (annual)											
265 (estimate)											
Funding Source(s):											
State Realignment and County General Fund											
Selection Type											
RFQ-30-2017: Locked Licensed Facility, Skilled Nursing Facility and Mental Health Rehabilitation Center											
Monitoring											
SFNH/ BHS	Mental Health Management dba Canyon Manor	\$ 28,086,226	\$ 6,160,000	\$ (14,086,226)	10/1/08-6/30/18 (10 years)	7/1/18-6/30/23 (5 years)	\$ 1,100,000	\$ 1,100,000	\$ -	0.00%	New Original Contract
Purpose: The requested action is the approval of a new contract with Mental Health Management dba Canyon Manor for the provision of ongoing long term care treatment services in a locked facility. This new contract is authorized under the selection type shown below, with the new contract effective July 1, 2018. Canyon Manor has had an existing contract for these services, previously approved by the Health Commission, which would continue under the proposed contract. All services are provided in one facility location.											
Reason for Funding Change: N/A											
Target Population:											
San Francisco residents admitted to the Canyon Manor facility, licensed as a Mental Health Rehabilitation Center (MHRC), will be 18 years and older and meet behavioral and medical criteria. Specifically, individuals admitted to Canyon Manor must have a psychiatric diagnosis with behaviors too severe to live independently or in an unlocked unstructured community program. As the MHRC license allows, individuals may also be admitted who have concomitant medical problems and/or have physical impairments requiring special needs that might include the use of a wheelchair, walker, or cane, or vision and/or hearing loss, or a speech impediment.											
Service Description:											
The facility will admit San Francisco residents primarily directly from acute psychiatric inpatient units and jail. Canyon Manor's service goal is to maximize each individual's functional capacity fostering self-care and return to the highest level of independent living possible in the community.											
Canyon Manor a locked mental health rehabilitation center providing a psychiatric rehabilitation program and nursing services for clients who have a psychiatric diagnosis with severe behaviors, chemical dependency, and/or physical/medical problems preventing them from successfully living in the community, eg, unlocked, unstructured community program. The program provides coordinated treatment and medical nursing services seven days per week. All clients are accorded effective, individualized, respectful, and culturally competent clinical services in a consistent and understandable manner.											

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UDC (annual)	16 (estimate)										
Funding Source(s):	State Realignment and County General Fund										
Selection Type	RFQ-30-2017: Locked Licensed Facility, Skilled Nursing Facility and Mental Health Rehabilitation Center										
Monitoring											
SFHN/ BHS	Helios Healthcare	\$ 14,635,152	\$ 14,000,000	\$ (635,152)	7/1/11-6/30/18 (7 years)	7/1/18-6/30/23 (5 years)	\$ 2,650,000	\$ 2,500,000	\$ (150,000)	-6%	New Original Contract
<p>Purpose: The requested action is the approval of a new contract with Helios Healthcare for the provision of ongoing long term care treatment services delivered in a locked facility, named Idylwood Care Center. This new contract is authorized under the selection type shown below, with the new contract effective July 1, 2018. Helios Healthcare has had an existing contract for these services, previously approved by the Health Commission, which would continue under the proposed contract. All services are provided in one facility location. The funding change reflects the reduction of one-time funding added in FY17-18 to accommodate an estimated census increase. It has not been determined to be an ongoing need.</p>											
Target Population:	<p>San Francisco Residents admitted to the Idylwood Care Center, a Skilled Nursing Facility (SNF), will be 18 years and older and meet behavioral and medical criteria. Clients admitted to the SNF must have medical problems and/or physical impairments requiring special needs that might include the use of wheelchairs, walker or cane; individuals may also have vision and/or hearing loss, or speech impairment. Individuals admitted to the Idylwood Care Center are presenting a combination of medical and behavioral issues. Individuals who admitted to Idylwood can have a primary diagnosis of dementia.</p> <p>The facility will admit San Francisco residents primarily directly from ZSFGH's acute psychiatric inpatient units and the SF County jail.</p>										
Service Description:	<p>The Idylwood Care Center is a Skilled Nursing Facility providing services for individuals with a combination of medical and behavioral needs. It is differentiated from other locations, based on the neuro-behavioral program for clients with medical complexities and behavioral management challenges.</p> <p>Idylwood Care Center provides services designed to reduce the utilization of acute beds by stabilizing both behavioral and medical symptoms. The facility also provides residents with a break from adverse living circumstances and the necessary support and resources for potential discharge to lower levels of care.</p>										
UDC (annual):	13,844 (estimated) bed days										
UDC (annual)	46 (estimate)										
Funding Source(s):	State Realignment and County General Fund										
Selection Type	RFQ-30-2017: Locked Licensed Facility, Skilled Nursing Facility and Mental Health Rehabilitation Center										
Monitoring											

KEY for Monthly Contracts Report:

Section	This represents the area of the DPH with whom the contractor/vendor is contracting. Specifically, it identifies both the section, and the Division of the section where the contract (see key to acronyms below).
Contractor	The name of the agency contracting for the services, as shown in NIFAMIS and the contract boilerplate.
Target Population; Description of Services	Brief description of services and target population, as shown in the contract (if there is no target population, e.g., if the services are provided directly and only to DPH, then only services will be shown).
UDCs/NOCs	UDC: Number of Unduplicated Clients projected to be served in one year. NOC: Number of Clients projected to be served in one year (may include duplicated clients, i.e., the same client receiving services more than once). Note: UDCs/NOCs will only be shown if they are included in the contract. The number of UDCs/NOCs shown are those projected to be provided if the requested contract or contract modification is approved.
Contract Term	The term of the entire contract.
Total Contract	The total value of the contract, including the contingency, for the full contract term, also referred to as the "Not To Exceed (NTE)" or total contract amount.
Annual/Mod.	Annual: A request made to implement annual allocations from the DPH budget; the legal instrument may be an original agreement or an amendment/modification. Mod.: Any modification/amendment to a contract other than an "annual" and which requires Health Commission approval.
Funding Source	The source of funds for the variance shown in the Difference column. GF: Funding which originates from the City and County's General Fund MediCal: Includes all types of Medical (Federal, State, Drug, EPSDT, etc.) Realignment: State monies Grant: Federal, State, Local or private grants; should include name of grantor (e.g., "grant/CDC") Work Order: Funding received from other City departments; should include name of department (e.g., "Work Order-Human Services") MHSA: State Mental Health Services Act monies (also sometimes referred to as "Prop. 63" monies) RWPA: Federal Ryan White grants CDC: Federal Centers for Disease Control grants SAMHSA: Federal Substance Abuse and Mental Health Services Administration grants
Prior	-- For contracts which receive regular annual funding allocations or renewals: [This applies especially to most contracts with Community Based Organizations (CBOs) providing services to the public.] "Prior" refers to the contract amount for the immediately prior 12 month contract funding period. (For instance, for contracts which follow the City Fiscal Year, if the request to approve is for FY14-15, then "prior" refers to FY13-14.) The same methodology applies for Calendar Year contracts. If the request is for approval of a contract being establishing for the first time under an RFP, but the service is a continuation of the same services under the prior RFP, then "prior" refers to the amount allocated under the previous RFP, in order to facilitate comparison. If the request is for a modification, then "prior" refers to the currently approved annual contract amount, prior to approval of the proposed modification. -- The Contingency amount is not included. -- ("Annual" approval is also sometimes used in reference to "renewals.")

Department of Public Health	
DPH	Department of Public Health
DPH/Finance	Department of Public Health/Finance
DPH/IT	Department of Public Health/Information Technology
DPH/HR	Department of Public Health/Human Resources
DPH/COMP	Department of Public Health/Compliance
DPH/PP	Department of Public Health/Policy and Planning
SFHN	San Francisco Health Network
SFHN/SFGH	San Francisco Health Network/San Francisco General Hospital
SFHN/LHH	San Francisco Health Network/Laguna Honda Hospital
SFHN/Mqdc	San Francisco Health Network/Managed Care
SFHN/Trans	San Francisco Health Network/Transitions
SFHN/Trans/HUH	Transitions/Housing and Urban Health
SFHN/AC/PC	San Francisco Health Network/Ambulatory Care/Primary Care
SFHN/CBHS	San Francisco Health Network/Ambulatory Care/Behavioral Health Services
SFHN/AC/MCH	San Francisco Health Network/Ambulatory Care/Maternal and Child Health
SFHN/AC/JHS	San Francisco Health Network/Ambulatory Care/Jail Health Services
SFHN/AC/HHS	San Francisco Health Network/Ambulatory Care/HIV Health Services
PHD	Population Health Division
PHD/CHEP	Population Health Division/Community Health Equity and Promotion
PHD/PHPR	Population Health Division/Public Health Preparedness and Response
PHD/ILI	Population Health Division/Center for Learning and Innovation
PHD/PHR	Population Health Division/Center for Public Health Research
PHD/EQI	Population Health Division/Office of Equity and Quality Improvement
PHD/EHPES	Population Health Division/Environmental Health Protection, Equity and Sustainability
PHD/PC	Population Health Division/Disease Prevention and Control
PHD/EMS	Population Health Division/Emergency Medical Services
PHD/RES	Population Health Division/Applied Research, Community Health Epidemiology and Surveillance
PHD/BRID	Population Health Division/Bridge HIV